## RESPONSE TO CLARIFICATIONS

Pursuant to the Clause IB.8 “Clarification of Bidding Documents” of Instructions to Bidders (Volume-I) of the Bidding Documents, below is the Employer’s Response to the clarifications sought by the prospective bidders.

| Sr # | Description / Reference / Clarifications Sought by Bidders / Corrections | Clarifications |
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| 1. | Can we also quote/prepare our proposal in the US$ or Euro currency? | Bid is required to be quoted entirely in Pakistani Rupees. |
| 2. | Please allow part payment and part delivery of the doors. We will provide each shipment Bank Guarantee separately, after complete installation SBP will return. | Please refer SCC Clause 19.1. |
| | Invoice Payment time is not mentioned. We suggest 10 days mention from the date of Invoice. | Please refer GCC clause 19.3. |
| 3. | Penalty charges of Rs.5,000/- per hour are on very higher side. It will affect in the price. We suggest to reduce. | Considered and declined. |
| 4. | As per RFP, Bidder must have successfully completed 3 contract during last 5 years. Is this clause referring to the OEM Company or to the local company which is an authorized partner representing to OEM Company in Pakistan | Form T-3 Para-7 may be referred. |
| 5. | Do we need to submit a **quotation of 1825 Days of Post-warranty SLA** at the same time of a proposal of “**Supply, Installation & Maintenance of Strong Room Doors**”? | Bidders are required to quote for complete scope of procurement which includes SLA period as well. |
| 6. | Please withdraw the counter Guarantee by the Pakistani Bank. In this case both party deposit collateral and pay Bank charges. The charges will be accumulated in bid price. We suggest take one Bank Guarantee of our principal. | Considered and declined. |
| | Please refer to clause # 43.1 wherein Performance Guarantee in the form of Bank Guarantee. Kindly withdraw this clause and accept the direct OEM Performance Bank Guarantee. In this case both party deposit collateral and pay Bank charges. The charges will be accumulate in bid price. We suggest take one Bank Guarantee of our Principal. | |
| | As per bidding documents 10% Performance Bank Guarantee is required at the time of the contract and 10% retention money, totaling 20% held from the contract amount. We suggest holding one, either Performance Bank Guarantee or the retention money. Again in both cases, the accumulate burden bid price. | |
| | With reference to Clause# 43.2, wherein Performance Security equals to 10% of total SLA cost is required as performance security valid for the entire contract period. The SLA agreement starts after 5-year warranty period, which includes a 2.5-year delivery period and a 5-year warranty period, totaling 7.5 years. Please clarify why an SLA Bank Guarantee is required at the time of contract. We request that this be amended so that SLA Bank Guarantee is submitted after expiration of the 5-year warranty period. In that case Bank/financial charges will not affect the cost. | |
| | Can we provide **Insurance Guarantee** instead of Performance Security Bank Guarantee of 10%? | |

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| 7. | <u>**Bid Docs Page#82 [Volume-I, Section-X, Clause#11.1]**</u>: “Each shipment of equipment to be supplied under this Contract shall be subject to inspection and testing by three representatives of the Purchaser (i.e. two from technical side and one from business department) at its point of original manufacture before its dispatch. The Supplier shall make all arrangements in this regard including visas and shall provide all facilities required for the Purchaser’s representatives for conducting such inspection at Supplier’s cost. The cost of travel including air tickets, visas, daily allowance, boarding and lodging shall be the responsibility of the Supplier. All cost in this regard shall deemed to be included in Contract Price and no additional cost will be paid to Supplier. The Supplier shall submit test procedures for approval of the Purchaser well in advance to the set date of pre-shipment inspection.<br>The Supplier shall give at least 4(four) weeks notice to the Purchaser for attending such inspection/tests.”<br><u>**Clarification required:**</u><br><br>It is indicated in Bid Docs Page#45 (d) that execution of works will be taken in two lots, whereby Lot#1 (S. No. 1 & 2 i.e. Doors Grade XI EXCD qty 02 & Doors Grade XIII EXCD qty 02) will be initially installed and then after satisfactory approval/acceptance, remaining Lot#2 (S. No. 3 – 10) will be installed. Therefore, we (bidder) will obtain two shipments separately and accordingly.<br><br>Would you please clarify that in the case of above two separate shipments, your officers (03) will perform inspections separately two times? Or just one time pre-shipment inspection would be sufficient to meet your compliance. Even, if there are more shipments then the SBP team will visit for pre shipment each time, which may be clarified please.<br><br>The invitation letter for the assigned officers will be provided to the relevant embassies/consulates, however the visa approval is entirely discretion of the foreign diplomatic missions and none of the manufacturers / foreign principals can influence for granting any visa against any applications. Visa is solely discretion of the relevant authorities.<br><br>The pre-shipment inspection will be sufficient or you wish to retain the training for 04 officers as indicated in the Bid Docs Page#51. Please clarify and confirm this to perform costing accordingly.<br><br>With Lot-1 delivery and its operational acceptance, then 100% payment will be paid because it come in your operation. It will already come Performance Bank Guarantee /Retention Money.<br><br>**Option:** If we supplied all doors in one go. Is this option acceptable, as it will reduce freight, visit and port clearance expenses. | Purchaser Representatives will conduct pre-shipment of doors in every shipment batch.<br><br>Supplier shall arrange trainings separately as mentioned in the Bidding Documents.<br><br>Supplier is required to execute works in line with sub-clause-(d) of the Section-V(2).B |
| 8. | The Budget Price in your annual procurement plan 2024-25 of SBP is very low. Please advise us how much increase percentage SBP will approved.<br><br>OR SBP reduce the quantity but is it tender will remain. | Bidders are required to quote competitive bid price for complete scope. |

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| 9. | **Refer to the Addendum Corregendum-01**:<br>Bid Docs Page#47 [Volume-I Section V: 2 (B) (m)]: "All works are required to be carried out by the Supplier in compliance of all applicable standards, codes, laws, byelaws. Further all works, especially concreting and anchoring of doors to existing wall must have of same or more strength as that of existing structure. The Supplier shall use early strength inducing admixture(s) and curing compounds in concrete works to minimize disturbance at site."<br>**Clarification required**:<br>Can you explain in detail with documents what your applicable standards, codes, laws, byelaws are? This is important to meet your satisfaction and compliance. As an end user, you must be aware of all these in all respects | Concreting should conform to relevant concrete codes of ACI, whereas Steel Reinforcement should conform to relevant ASTM Standards, and strength of concrete & steel reinforcement should not be less than the strengths of concrete & steel of existing walls/columns of the vault |
| | What is your standard of concreting? Provide us in writing because none of the manufacturers do concrete any such walls or pillars, where the doors would be anchored. You must specify this as an end user and take this responsibility. | |
| | Specify the strength you want of the pillars for anchoring the Vault doors. This responsibility and standard must be yours being an end user. Yes, we can specify the thickness of the pillars/walls required as well as the doors approximate weight. | Suppliers will have to RCC columns/walls of requisite strength and size around the new doors with proper anchoring to support doors if required. |
| | Specify what type of early strength inducing admixture(s) and curing compounds you want to be mixed up with concrete works to minimize the disturbance at site. This is important and must be specified by the end user instead of assigning from the bidders. | Admixtures & curing compounds from SIKA, BASF, FOSROC, HILTI etc. compliant with ACI code requirements are to be used |
| | Wherever you refer to the vault door existing walls, please indicate clearly whether you want to strengthen only pillars associated walls or whole walls in the length of the vault area. This is important. What we understand with term of "walls" that only the pillars where the vault doors will be anchored that must be strengthened instead of your whole vault walls. Please clarify in detail. | Supplier scope only covers RCC Pillar/columns/parts of walls required to be made/re-made to hold the new Doors properly as per site conditions |

STATE BANK OF PAKISTAN<br>Civil Projects Division<br>Engineering Department SBP BSC